

Realizing Opportunity



IN AUGUST 2008 MONEY MAGAZINE HONORED GILBERT AS ONE OF THE NATION'S 100 BEST PLACES TO LIVE. THE LIST RECOGNIZES COMMUNITIES IN THE UNITED STATES WITH PLENTIFUL JOBS, TOP-NOTCH SCHOOLS AND AFFORDABLE HOUSING.

- CNNMoney.com



GILBERT

TABLE OF CONTENTS

03	Introduction
05	Gilbert at a Glance
07	Workforce Availability
09	Market Access
11	Tax Information
13	State Incentive Programs
15	Innovation and Entrepreneurship
17	Local Development Programs
19	Education
21	Business Resources
23	Utilities



INTRODUCTION

Business innovation, through the development of commercial products, processes and services, stimulates international competitiveness and economic growth. That's why Gilbert, Arizona, is strongly committed to business innovation and entrepreneurship, the economic drivers to which the young, affluent community located within the southeast valley of the Phoenix Metropolitan area owes its beginnings.

Incorporated July 6, 1920, as a rail siding for the Arizona Eastern Railway, Gilbert was established on the property of William "Bobby" Gilbert. An agreement between landowner Gilbert and Frank Murphy produced the Phoenix and Eastern Railroad Company, Gilbert spur line and Gilbert Depot, creating the foundation for what is recognized today as the eighth fastest growing community in the nation.

Realizing efforts in commercial development, organic growth and attraction of early-stage product cycle and service sector activities, Gilbert is a business-friendly setting where existing and new firms are motivated to be pioneering, productive and prosperous.

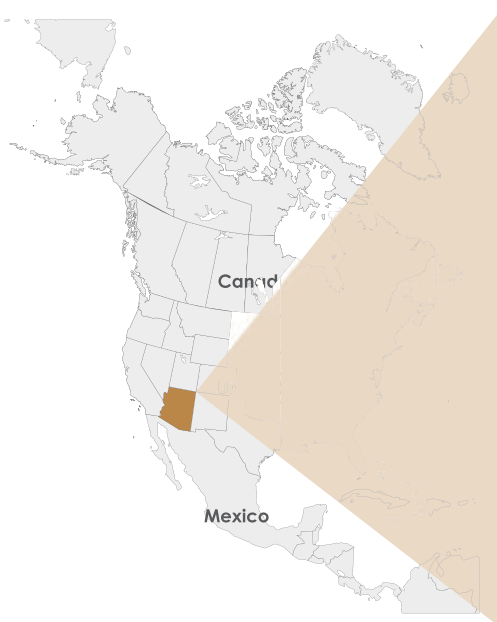
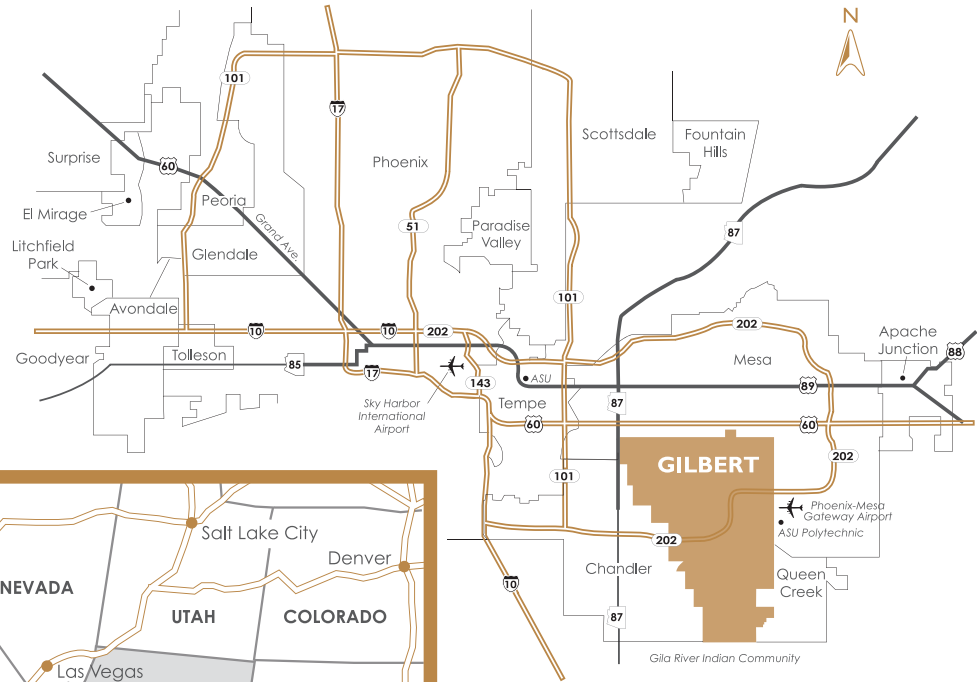
Gilbert's job-based attraction strategy specifically identifies Science, Technology, Engineering and Math (STEM) as essential components to the community's economic foundation. In tandem with this strategy, primary focus areas for industry cluster development include life science, aerospace, high technology, clean and renewable energy and advanced business services. The attraction and retention efforts for these specific industries are rooted by Gilbert's workforce, physical and intellectual infrastructure, entrepreneurial culture and quality of life.

Fortified by strategic vision, unique resources and robust leadership, Gilbert is a premier destination for corporate relocation and business expansion. Characterized by its location, workforce and entrepreneurial leanings, Gilbert is realizing opportunity for large and small business alike.

**GREATER PHOENIX IS RECOGNIZED
AS THE #1 LARGE METROPOLITAN
AREA FOR BUSINESS RECRUITMENT
AND ATTRACTION**

– Expansion Management Magazine

METROPOLITAN PHOENIX MAP





05

GILBERT AT A GLANCE

Located in the southeast valley of the Phoenix metropolitan area, Gilbert is a dynamic community that is actively growing and diversifying its economic base, citing global-minded innovation and entrepreneurship as keys to productivity. Endowed with supportive infrastructure, ample land and recognition as the center of a new mega-region called the “Sun Corridor”, Gilbert is committed to realizing sustainable, world-class business environments that are unique to the community.

The community’s dense volume of educated residents boasts one of the highest concentrations of graduate and professional degrees among competing Western U.S. cities with 34.56% of residents holding a bachelor degree or higher, outpacing the national median by 39%. In addition, the median income of Gilbert’s residents is one of the highest within the state of Arizona at \$84,967.

Gilbert’s current population of 215,000 has doubled every five years since 1980. With attractive demographics, award-winning amenities, prime business incentives and high-profile developments, Gilbert offers immediate, attainable economic opportunity for industry-leading companies.

Gilbert Quick Facts

Year founded: 1891

Year incorporated: 1920

Planning area: 76 square miles

Elevation: 1,273 feet

Cost-of-living index: 98.7

Annual average rainfall: 9.23 inches

Water Delivery: 19,131 acre feet of water (SRP 2007)

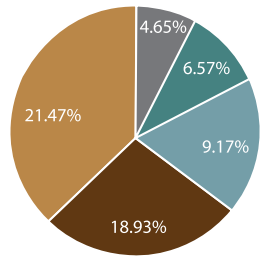
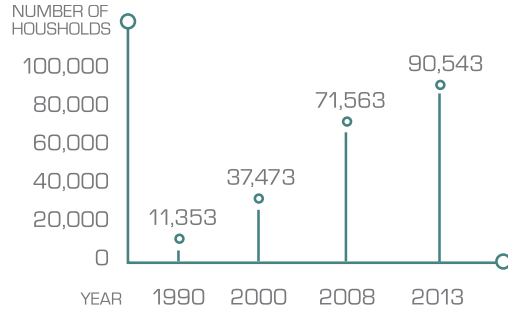
Annual sunshine days: 310 days

Average temperatures (high/low):

January 67/41 | April 85/54 | July 106/77 | October 89/59

HOUSEHOLD CHARACTERISTICS

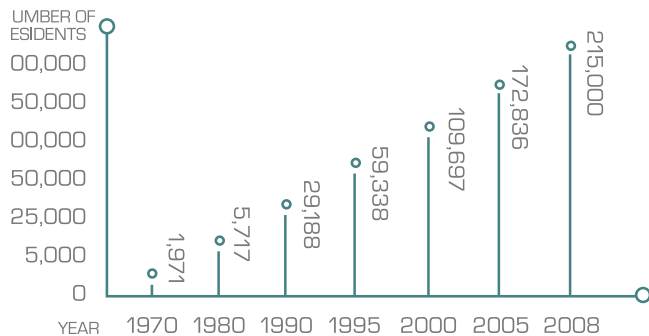
Households



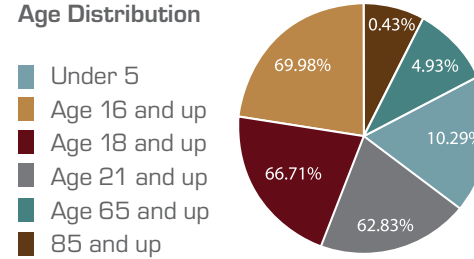
Top Psychographic Segments (by % Households)

- Winners Circle - Wealthy, middle age with kids
- Kids & Cul-de-sacs - Upper-mid, younger with kids
- Country Squires - Upscale, middle age with kids
- Movers & Shakers - Wealthy, middle age without kids
- Country Casuals - Upper-mid, middle age with empty nest

Population Growth



Age Distribution



Median age 30.42
Average age 31.09

Educational Attainment (Population 25 years and over)

High school graduate (or GED)	17.77%
Some college, no degree	30.47%
Associate degree	10%
Bachelor's degree	23.95%
Master's degree	8.27%
Professional degree	1.50%
Doctorate degree	0.84%
High school graduate or higher	92.8%
Bachelor's degree or higher	34.56%
Master's degree or higher	10.61%

Creative Class Distribution

Science, engineering and architecture	11.3%
Education	21.6%
Arts and entertainment	7.1%

Household Income

Average household income	\$96,810
Median household income	\$84,967
Per capita income	\$30,416
Disposable income	\$1.7 billion
Average household size	3.18



07

WORKFORCE AVAILABILITY

With over 30% of the population between the ages of 25 and 44, Gilbert's residents are just embarking on the prolific years of their careers. With 92.8% of residents having graduated from high school and 34.56% holding a bachelor's degree or higher, Gilbert possesses a well-educated, dynamic workforce with a median age of 30.42, an invaluable asset to local and regional companies.

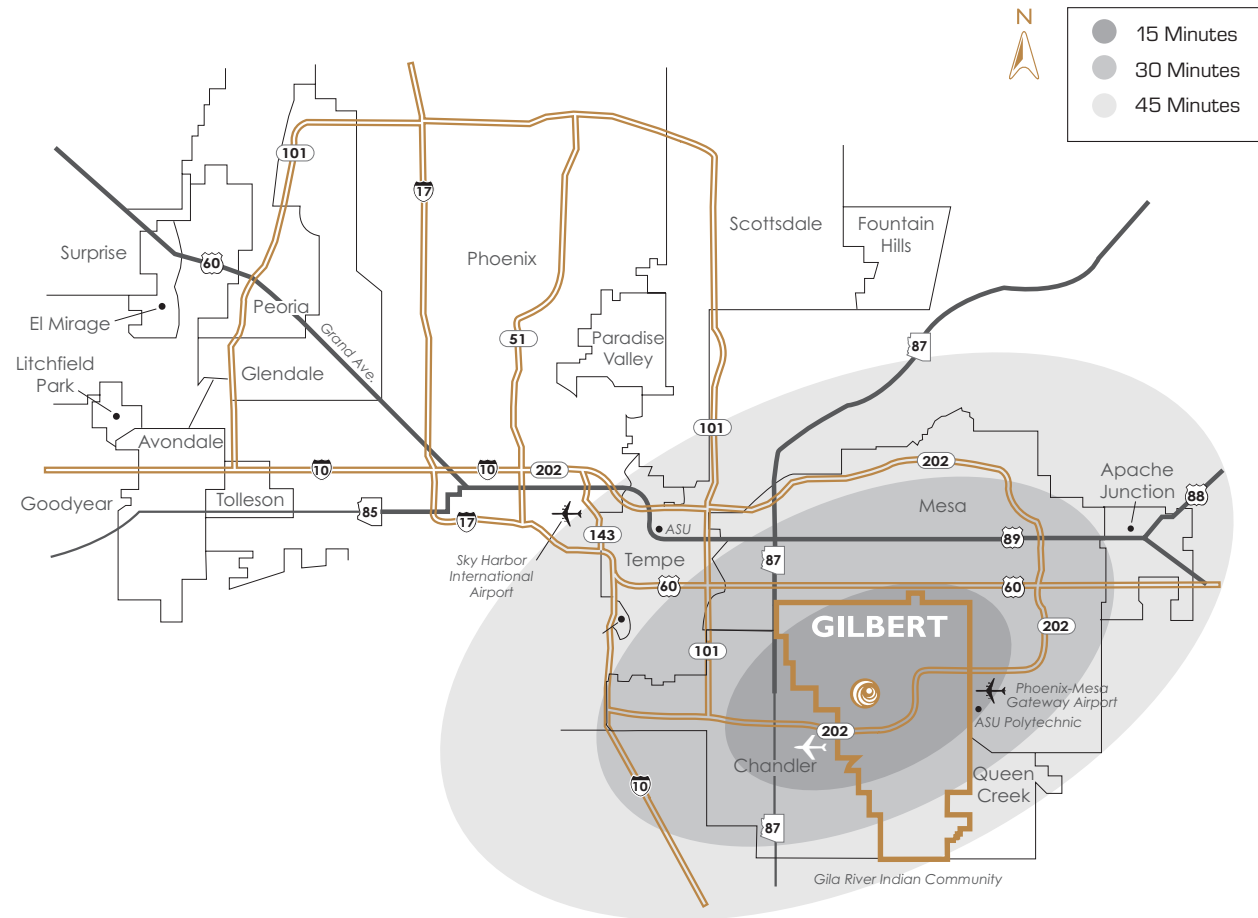
In 2008 Gilbert was named *Money Magazine's* Best Places to Live, partly due to the community's job growth at 39.72% from 2000 to 2007. By carefully balancing retail, office and industrial projects, Gilbert works to create sustainable jobs, tax revenues and resources for the community's highly valued, highly skilled workforce.

Gilbert-based employers have access to over 1 million industry professionals within a 45-minute commute. In 2008 Gilbert's civilian labor force was 116,467 individuals, and the average unemployment rate was 2.8%.

TOP EMPLOYERS

Employer	# Employees
Banner Health	1,485
Mercy Gilbert Medical Center	653
B H Drywall and Stucco and Painting	600
General Dynamics Advanced Info Systems	587
Go Daddy Software, Inc.	575
Superstition Contracting, Inc.	500
Dillard's Store Services, Inc.	305
Dean Fence and Gate, Inc.	280
Presidential Pools and Spas, LLC	275
Skyline Steel, Inc.	250

WORKFORCE ACCESSIBILITY



Workforce Dynamics within Designed Commute Times

	15 Minutes	30 Minutes	45 Minutes
2006 Population	914,657	1,343,559	2,292,691
2006 Per Capita Income	\$26,206	\$25,858	\$25,154
2006 Median Household Income	\$60,337	\$56,457	\$50,169
2006 Median Age	31.7	31.5	31.6
2006 Bachelor's Degree or Higher (age 25+)	155,006	234,976	380,979
Population 16+ by Occupation	439,538	685,117	1,061,438

Source: 2006 MapInfo Corporation

Phoenix-Mesa Gateway Airport

www.phxmesagateway.org

Operated by the Williams Gateway Airport Authority, Phoenix-Mesa Gateway Airport is located at Gilbert's border. As an emerging commercial airport serving the entire Phoenix southeast valley, Phoenix-Mesa Gateway features three expansive runways (10,401 feet, 10,201 feet and 9,301 feet) and a newly remodeled passenger terminal. Projected to process five million commercial passengers by the year 2027, the airport is home to operations for more than 35 aviation companies, generating over \$500 million in annual economic activity.

With hundreds of available acres, the development of an international aerospace center, fiber-optic technology, a skilled labor force, generous tax incentives and designated Foreign Trade Zone status, Phoenix-Mesa Gateway Airport is an ideal location for global-minded, aviation-related businesses to grow and expand.

Highway Distances		
Albuquerque, NM	477 mi	767 km
Dallas, TX	1,028 mi	1,654 km
Denver, CO	841 mi	1,353 km
El Paso, TX	426 mi	685 km
Houston, TX	1,161 mi	1,868 km
Las Vegas, NV	315 mi	507 km
Los Angeles, CA	415 mi	668 km
Salt Lake City, UT	708 mi	1,139 km
San Diego, CA	381 mi	613 km
San Francisco, CA	813 mi	1,308 km
Tucson, AZ	104 mi	167 km



10

PHOENIX RANKED 2ND IN THE RISK AND INSURANCE MAGAZINE ANNUAL STUDY OF THE NATION'S 10 SAFEST CITIES IN 2005.

TAX INFORMATION

Arizona has demonstrated a pro-business mentality combined with a minimalist regulatory approach that for the past 12 years has reduced taxes or passed legislation favorable to businesses. Recent examples include:

- A three-year state property tax suspension providing over \$200 million in annual relief for businesses and homeowners
- Reduction from 25% to 20% of the assessment ratio for real and personal property taxes on commercial and industrial properties over the next 10 years
- Angel investment tax credit allowing eligible tech-company investors a 30% credit on state taxes over a three-year period with biotech investors eligible for a 35% credit

In addition, Gilbert-based enterprises benefit from:

- No corporate franchise or business inventory tax
- No income tax on dividends from out-of-state subsidiaries
- No worldwide unitary tax
- Virtually all services exempt from sales tax
- Ability to carry forward 100% of net operating income for five consecutive years

GILBERT HAS NO PRIMARY PROPERTY TAX AND ONLY IMPOSES \$1.15 PER \$100 OF ASSESSED VALUE AS PART OF THE SECONDARY TAX RATE

General Data:

Estimated **Corporate Income Tax**: 6.968%

Effective tax rate can be considerably lower; please contact Gilbert Business Development for a custom corporate tax benefit review.

Exemptions for manufacturing and other firms include:

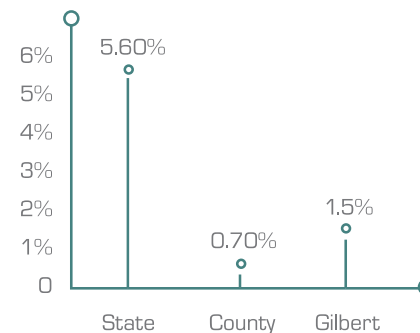
- Sale of machinery, equipment and chemicals used directly in manufacturing or processing
- Professional or personal services

For more information, visit www.revenue.state.az.us.

Real and Personal Property Tax: \$8.5450

2009 rate per \$100 assessed valuation

Transaction Privilege and Use Tax: 7.8%



The Arizona Department of Economic Security

www.de.state.az.us

Taxation of Corporate Income

The 'Sales Factor' Bill allows multi-state businesses doing business in Arizona to super-weight (80%) of their sales factor to reduce income tax liability.

While Arizona is not the only state that utilizes a super-weighted sales factor, it is one of the few states that does not have a 'throw-back' provision offering significant tax benefits to Gilbert businesses.

Low Payroll Taxes

In the state of Arizona both Workers' Compensation and Unemployment Insurance costs are among the lowest in the nation. Under the Workers' Compensation statute, firms may choose either self-insurance, private carrier, policy or state fund to insure their employees.

Town of Gilbert Finance Division

www.gilbertaz.gov/finance

The Town of Gilbert Finance Division provides forms, application and tax reports, Gilbert tax code regulations, Transaction Privilege (Sales) Tax information, answers to frequently asked questions, annual financial reports, specialty license information, etc.

Arizona Department of Revenue

www.azdor.gov

The Arizona Department of Revenue offers resources concerning the assessment of income taxes in Arizona.

STATE INCENTIVE PROGRAMS

Marked by an ever-evolving pro-business climate, Gilbert benefits from significant incentive programs on the state and local levels. These programs provide qualifying Gilbert-based businesses with significant reductions in property, sales and income taxes.

Accelerated Depreciation

With aggressive accelerated depreciation schedules for commercial and agricultural personal property, companies can **make new capital investments and decrease property tax liability**. In five years, the accelerated **rate is 94%** of the scheduled value.

Arizona Job Training Programs

Cash assistance of up to **\$8,000 per qualified employee and income tax credits of up to 75%** of expenses associated with the provision of technology skills training are available to support employer efforts to design and deliver innovative professional education.

Commercial Solar Energy Tax Credit Program

Businesses that install **solar energy devices qualify for a tax credit equal to 10% of the associated installation costs**. The credit is useful for offsetting state income tax liability as well as for supporting alternative energy initiatives.

Foreign Trade Zone Program

Arizona is the only state in the country that has enacted special legislation that provides businesses in a designated foreign trade zone (FTZ), or subzone, **eligibility for an 80% reduction in state real and personal property taxes**. The zones are secured areas that receive duty-free treatment as if they were legally outside the United States Customs territory. Qualifying companies can bypass typical time-intensive customs formalities to quickly store, pack, display, assemble or distribute imported merchandise.

Government Property Lease Excise Tax Program

Available to businesses that lease parcels from the community government rather than own them outright, the **program waives all real property tax, replacing it with an excise tax at a rate established per square foot and based upon type of use**. Every 10 years the rate drops by 20% until it reaches the 51st year, at which point the tax drops to zero.

Pollution Control Tax Credit

The use of real or personal property for the purposes of controlling or preventing pollution qualifies for a possible **10% income tax credit**.

Private Activity Bonds

Available for the construction of industrial and manufacturing facilities and equipment, the program **allows a manufacturing company to issue bonds up to \$10 million**. For the majority of bondholders, **interest on the bonds is exempt from federal income tax**.

Small Business Capital Investment Tax Credit Program

Designed for those who invest in small businesses, the program allows for an **income tax credit of up to 35%** of the qualifying small business investment amount over a period of three years.

**GILBERT MUNICIPAL BOND RATING
STANDARD & POOR'S AA
MOODY'S Aa2**

State Income Tax Credit for Qualified Research and Development

Companies performing qualified research and development in Arizona, including company-funded research at a state university, may receive an income tax credit not to exceed \$2.5 million. If allowable expenses do not exceed the maximum, **credit is 22% of expenses**. On the other hand, if allowable expenses do exceed \$2.5 million, **credit amount is \$600,000 plus 13% of amount of expenses** over \$2.5 million.

Transaction Privilege and Use Tax Exemption

Sales of machinery and equipment used directly in manufacturing operation are **exempt from the state transaction privilege and use tax**.

Arizona Innovation Accelerator Program Overview

The Arizona Innovation Accelerator Program offers a **combination of grants, tax credits, seminars and other tools** necessary to evaluate, develop and commercialize technologies currently under development. The following items are a brief summary of the incentives provided under the program.

Angel Investment Tax Credit

An Arizona income tax credit is available to qualified investors who invest in early-stage qualified small businesses. The **income tax credit is equal to 30%** of the investment amount, **increasing to 35% for investments in bioscience enterprises** or companies located in rural Arizona.

AZFAST Grants

Specifically designed for **entrepreneurs to develop and commercialize global technology** by accessing Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) federal funding.

Market Assessment Grants

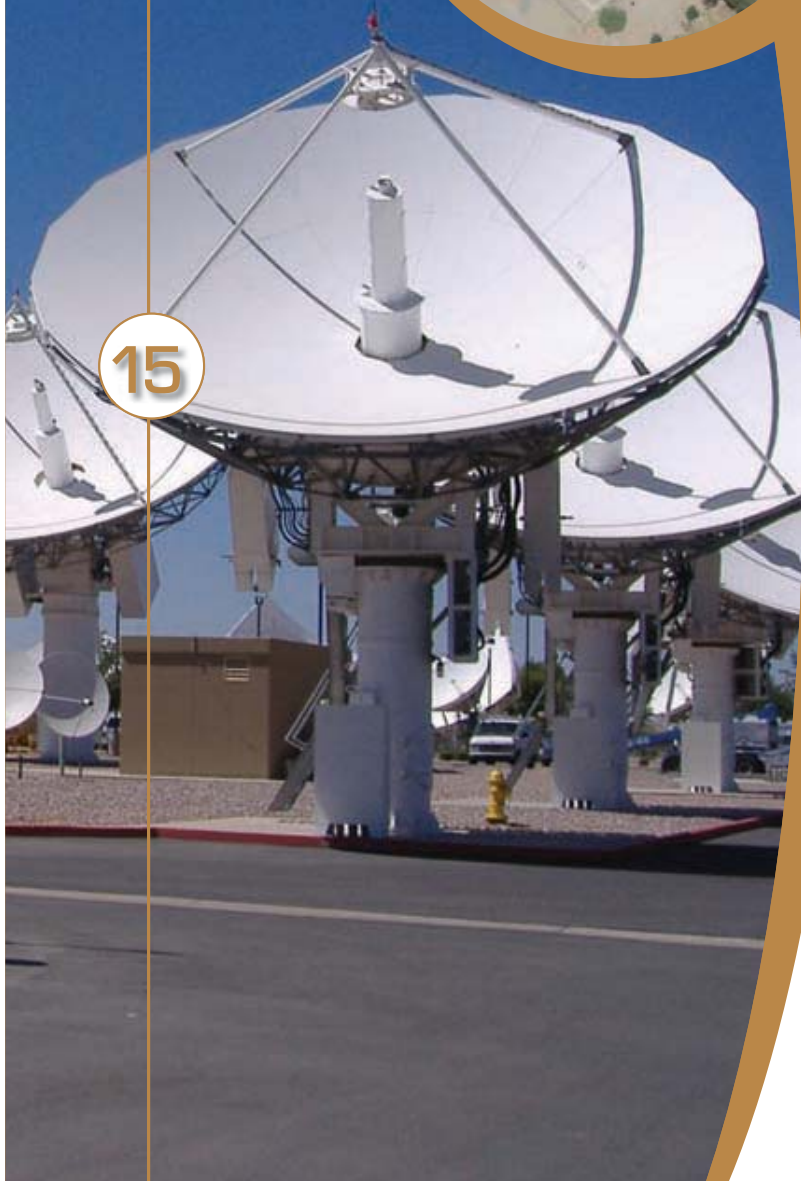
Provide **emerging technology entrepreneurs with a commercialization feasibility study**; hence contributing to the formulation of successful marketing and licensing strategies.

Technology Assessment Grants

Offers technology entrepreneurs access to an **independent, expert review of their technology under development**. Emphasis is placed on determining if the technology already exists, is a good candidate for intellectual property protection and likely to find an attractive market.



15



ENGAGING INNOVATION

In a rapidly changing global market Gilbert is accelerating the formation of a broad, sustainable economy that fosters vibrant entrepreneurial undertakings, knowledge-based job creation and innovation-driven organic growth. Through a Science, Technology, Engineering and Math (STEM) platform, Gilbert is attracting, supporting and retaining enterprises that are capable of developing proprietary positions in the marketplace. If your company-or client-is receiving patented licensing income while investing in workforce skills, R&D and new equipment, Gilbert can assist with the incentives and real estate that organizations require to realize their full potential.

By marketing and selling knowledge assets, collaboration and commercialization partnerships, Gilbert is diversifying its economic base with new companies that bear sustainable advantages difficult to duplicate. Furthermore, this focus on entrepreneurship promotes the retooling of existing firms for increased productivity and global competitiveness. These strengthening measures protect Gilbert from reliance on low-cost commodity production models and prepare the community for a bright future of economic prosperity.

Pro-Business Climate

Greater Phoenix communities have seen reductions in the average employer and individual tax rates over the last decade. Gilbert cultivates a pro-business environment that emphasizes workforce development, education and innovation with some of the lowest workers' compensation and unemployment insurance costs in the country.

Quality, Educated Workforce

Arizona employers benefit from a high performance, educated and diverse workforce backed by a strong university system. Gilbert has a young, educated labor pool with an average age of 30.4 and 34.56% holding a bachelors degree or higher. Employers also have access to an active workforce of more than one million industry professionals within a 45 minute commute.

Strong Small Business Sector

Small businesses comprise a sector that represents 80% of Gilbert's economy with an emphasis on technology-based innovation.

Gilbert continually evaluates and implements programs to promote inventive thinking and entrepreneurship for small business. For example, the Gilbert Business Development Division and Gilbert Chamber of Commerce have partnered to offer Front Runner, a 10-week, multi-tiered course modeled after the Ewing Marion Kauffman Foundation's FastTrac Program. Designed to grow and facilitate innovation within the community's many small businesses, Front Runner covers topics from optimizing business and financial tools to market research and one-on-one coaching. Visit www.gilbertft.com for additional information.

Desirable Infrastructure Assets

Strong transportation systems, reliable utilities, world-class telecommunications infrastructure and leading practices in water resource planning and management, such as advanced water recycling methods and redundant water systems capable of delivering water under adverse conditions, makes Gilbert an ideal setting for locating and growing new enterprises.

Attractive Operating Costs

The state of Arizona has no corporate franchise tax, no business inventory tax, no income tax on dividends from out-of-state subsidiaries, no worldwide unitary tax and no sales tax on manufacturing equipment. Aggressive accelerated depreciation schedules and the ability to carry forward 100% of net operating losses for up to five years add to Gilbert's business appeal.

Generous Supply of Commercial Land and Buildings

Gilbert has multiple tenant-ready centers and shovel-ready, commercially zoned land in high-traffic areas, including freeway fronting parcels. From 2002 to mid-2008, Gilbert issued building permits on more than 14 million square feet of industrial, office and retail spaces with 1.2 million square feet recorded from January to July 2008.

Workers' Compensation Premiums Cost per \$100 of Payroll

\$1.73	Arizona
\$2.06	Utah
\$2.41	New Mexico
\$2.36	Nevada
\$2.84	Texas
\$4.13	California

- Oregon Workers Compensation Ranking



LOCAL DEVELOPMENT PROGRAMS

90-Day-or-Less Certified Permitting Process

A 90-day-or-less permitting process for development sites gives Gilbert a key competitive advantage over other locations by promoting market timeliness and by connecting public and private sector team members in the early development stages. Used in conjunction with the targeted marketing of “shovel-ready” sites and Gilbert’s exclusive P.E.R.T. program, the 90-day-or-less permitting process increases the community’s number of quality development transactions making Gilbert one of the most efficient development environments in the Phoenix metropolitan area for major office, industrial and retail projects.

Shovel-Ready Program

In partnership with the Greater Phoenix Economic Council (GPEC), the Gilbert Business Development Division has identified five shovel-ready sites. These parcels range from one to 67 acres and consist of business and industrial park sites in one of five major employment corridors, including freeway frontage along the Santan Loop 202.

Each site meets a 20-point checklist which includes such requirements as completed zoning, utilities and infrastructure. The Shovel-Ready Program gets buildings out of the ground quickly and can generate valuable savings for locating businesses or developers. With a selection of readily developable, traditional and green shovel-ready sites, Gilbert helps companies realize commercial projects in record time.

Gilbert Industrial Development Authority (IDA)

The Gilbert IDA encourages economic growth and job creation in the community by making low-interest loans available to qualified projects through the issuance of tax-exempt bonds. Financing must meet state bond law requirements, and all projects are reviewed by a board to ensure that financing candidates represent developments that will help to further the community’s vision for job creation and sustainability.

Partners Experiencing Results Together (P.E.R.T.)

Designed to successfully coordinate and streamline Gilbert’s development review process with the commercial development community, the P.E.R.T. process involves ongoing collaboration between the applicant and Gilbert’s development services staff during the entire project to ensure desired results are achieved.

Eligible projects include new industrial facilities 75,000 square feet and larger; new single-or multi-tenant buildings 75,000 square feet and larger; and new retail centers 100,000 square feet and larger.

Please visit www.gilbertaz.gov/busdev for more on Gilbert’s P.E.R.T. program.

Vertical Development Initiative

With the completion of a vertical development study, Gilbert has broadened the scope of possibilities for large-scale commercial projects. In several key corridors, buildings by right of ordinance can now rise 90 feet, or six stories, with the available option to increase to 150 feet, or 11 stories, after meeting specified criteria.

Anchored by economic stimulators such as the Phoenix-Mesa Gateway Airport, Arizona State University Polytechnic campus, and Mercy Gilbert and Banner Gateway Medical Centers, Gilbert's commercial growth corridors that include the additional flexibility of building height include:

- Higley Road and the U.S. 60
- Cooley Station Master Plan at Recker and Williams Field Roads
- Power Road/Gateway Corridor
- Significant segments of the Santan Loop 202 Freeway

Increased building heights offer the community greater planning flexibility and work towards establishing Gilbert as a major employment center within the Phoenix metropolitan area's East Valley.

**GILBERT'S LOCATION QUOTIENT IS
GREATER THAN 1.00**



Photography © Frank Ooms



18

EDUCATION

Dedicated to lifelong learning, Gilbert has a reputable, highly ranked K-12 system through the Gilbert, Chandler and Higley public school districts, unique magnet and charter programs and multiple institutions of higher learning such as the Arizona State University Polytechnic campus and Chandler-Gilbert Community College. *Money Magazine* reports 25 colleges, universities and professional schools and 29 junior colleges and technical institutes in and within 30 miles of Gilbert.

Of integral importance to the community's workforce development, excellence in education is essential for Gilbert's strategic growth. It is necessary to align educational curriculum with Gilbert's industry needs to provide for tomorrow's workforce.

Primary and Secondary Education

Gilbert Public Schools

www.gilbert.k12.az.us

Higley Public Schools

www.husd.org

Chandler Public Schools

ww2.chandler.k12.az.us

General Data

School Year August 2008 - May 2009

	Gilbert	Higley	Chandler
District:	60.75 Sq. m	24 Sq. m	90 Sq. m
Expenditure per Pupil:	\$6,187	\$6,002	\$6,640
High School Grad:	97.66%	64.7%	87%
Enrollment size:	39,142	7,714	32,122
Teaching staff	2,213	419	1,761
Teacher/student	1:22.26	1:18.4	1:18.2

Higher Education

Arizona State University

www.asu.edu

Arizona State University is one of the premier metropolitan public research universities in the nation, enrolling 67,082 undergraduate, graduate and professional students on four campuses in metropolitan Phoenix.

ASU Polytechnic (Williams Campus)

www.poly.asu.edu

ASU Polytechnic is one of four Arizona State University campuses located in the Phoenix Metropolitan Area. Strategically located at Gilbert's eastern border, ASU Polytechnic offers more than 40 degree programs with nearly 8,800 students currently enrolled. ASU shares more than 700 acres with Chandler-Gilbert Community College, Mesa Community College, Embry-Riddle Aeronautical University and an Air Force research laboratory. These entities make up what is known as the Williams Campus. ASU's Polytechnic campus will continue its evolution as a premier polytechnic in the region and a competitive force for the Williams area.

Maricopa Community Colleges: Chandler-Gilbert Community College

www.cgc.edu

Paving the way for higher education in the Southeast Valley since 1985, Chandler-Gilbert Community College serves more than 15,000 credit and non-credit students annually. CGCC offers new programs in nursing, law enforcement and pharmacy technology. In addition to university transfer and general education options, strategic educational programs include Aviation, Information Technologies, Teacher Education, Engineering, Automated Manufacturing Systems, Electric Utility Technology and Crime and Intelligence Analysis. CGCC also has a diverse offering of athletics, performing arts, student clubs and organizations, service learning programs and learning communities.

Other Educational Institutions in Greater Phoenix

A.T. Still University

www.atsu.edu

DeVry Institute of Technology

www.phx.devry.edu

East Valley Institute of Technology

www.evit.com

Embry Riddle University

www.erau.edu

Grand Canyon University

www.gcu.edu

High Tech Institute

www.hightechinstitute.edu

ITT Technical Institute

www.itt-tech.edu

Keller Graduate School of Management

www.keller.edu

Northern Arizona University – Chandler Gilbert Campus

www.distance.nau.edu

Ottawa University

www.ottawa.edu

Pima Medical Institute

www.pmi.edu

Scottsdale Culinary Institute

www.chefs.edu

The Arizona Gakuen (Japanese Saturday School)

www.arizonagakuen.org

The Art Institute of Phoenix

www.artinstitutes.edu

The Bryman School

www.brymanschool.edu

Thunderbird, The American Graduate School of International Management

www.t-bird.edu

University of Advancing Technology

www.uat.edu

University of Phoenix

www.phoenix.edu

Western International University

www.wintu.edu

For more information on education institutions in Greater Phoenix, visit www.gilbertaz.gov/busdev/profile.

20

IN 2009 GILBERT WAS RECOGNIZED AS THE BEST PLACE IN ARIZONA TO RAISE KIDS.

– Business Week Magazine

BUSINESS RESOURCES

Gilbert Business Development Division

www.gilbertaz.gov/busdev

The division provides expert support in streamlining site searches for businesses, connecting decision-makers and provides extensive research and demographic information.

Gilbert Chamber of Commerce

www.gilbertaz.com

The Gilbert Chamber of Commerce pursues an extraordinary commitment to excellence as the pro-business advocate of the community. The Chamber has more than 650 business members representing nearly 52,000 employees in Gilbert and the East Valley.

Greater Phoenix Economic Council

www.gpec.org

A true public/private partnership, the Greater Phoenix Economic Council (GPEC) is a cooperative effort of many groups, including Maricopa County and 18 communities as well as a roster of more than 140 private-sector business partners. GPEC's goals include marketing the region to generate qualified business/industry prospects and leveraging public/private resources to locate prospects, improve competitiveness and sustain organizational vitality.

**GREATER PHOENIX RANKS #1 AS THE NATION'S
LARGEST METRO AREA FOR BUSINESS
RECRUITMENT AND ATTRACTION.**

- Expansion Management Magazine

Arizona Department of Commerce

www.azcommerce.com

The Arizona Department of Commerce (ADOC) is the state's community and economic development authority. ADOC works with communities, businesses and economic development organizations to build the foundation for a strong economy and superior quality of life through the development of competitive industries and sustainable communities.

Statewide Business Assistance

www.azcommerce.com/busasst

The ADOC Business Attraction Division provides a single point of contact for statewide site selection, incentives and business resource assistance.

International Business

www.azcommerce.com/busasst/international

Small- to medium-sized Arizona businesses interested in exporting look to this department for information related to individualized export counseling, trade missions, valuable contacts, background information, trade statistics and current market research.

Workforce Development

Center for Workforce Development

www.dist.maricopa.edu/workforce

The Maricopa County Community Colleges provide customized workforce training for thousands of employees within various industries in the Phoenix metropolitan area..

Maricopa Workforce Connections (MWC)

www.hsd.maricopa.gov/mwc

As Maricopa County's Workforce Development Division, Maricopa Workforce Connections provides a range of services for employers and job seekers in order to address workforce development needs.

Job Service/East Valley Employment

www.ajb.org

The Job Service provides a variety of services to help employers fill jobs by finding qualified employees of all types. Services include screening of applicants and use of offices for interviewing prospective employees.

Small Business Counseling & Resources

U.S. Small Business Administration

www.sba.gov

The mission of the U.S. Small Business Administration (SBA) is to help America's entrepreneurs realize their business goals. SBA programs stimulate capital formation, economic growth and job creation. The SBA Arizona District offers the Basic 7(a) Loan Program, SBA Pre-Qualified Loan Program, 504 Certified Development Company Program and SBA Microloan Program.

Service Corps of Retired Executives (SCORE)

www.score.org

SCORE offers free counseling to small businesses, aspiring entrepreneurs and established businesses that may be having difficulties and/or simply desire counseling. Seminars on a variety of business topics are open to the public. There is a nominal fee for SCORE training programs. SCORE is a resource partner with the U.S. Small Business Administration.

Small Business Services (SBS)

www.azcommerce.com/smallbiz

The Arizona Department of Commerce (ADOC) Small Business Services is an online resource available to answer questions and to generate a customized list of resources based on requested business requirements. The department also houses the Arizona Minority/Women-Owned Business Services which provides coordination and publicity for programs and services that assist minority- and women-owned businesses.

Small Business Development Center (SBDC)

www.dist.maricopa.edu/sbdc

Serving Maricopa County, the Small Business Development Center (SBDC) offers free one-on-one counseling to small business owners. Experienced counselors offer information on business plan development, financial planning, human resources, process development, sales, marketing and more.



UTILITIES

Electric

Arizona Public Service

www.aps.com

Salt River Project

www.srpnet.com

Natural Gas

Southwest Gas

www.swgas.com

Water

Town of Gilbert

www.gilbertaz.gov/utilities

Gilbert secures its groundwater from 21 area wells and surface water from the Salt, Verde and Colorado Rivers. Modifications and expansions of its current water treatment plant increased capacity to 45 MGD. A joint partnership with a neighboring community resulted in the construction project of a new treatment plant that is slated for completion in 2009. The new plant will supply a shared capacity of 24 MGD for future water needs throughout Gilbert.

Wastewater

Town of Gilbert

www.gilbertaz.gov/water

Gilbert is committed to utilizing 100 percent of the community's wastewater. Gilbert's treatment facility produces high-quality effluent used for groundwater recharge, which builds up reserves for future drinking water use, golf course watering, artificial lakes and landscape irrigation at a reduced water rate.

Broadband

Cox Communications

www.cox.com/arizona

Qwest Communications

www.qwest.com/arizona

23



REAL OPPORTUNITIES, REALIZED GAINS

One of the nation's top growth markets and a champion of innovation and entrepreneurship, Gilbert has received national recognition for its competitive advantages:

- Attractive living and operating costs
- Established infrastructure
- Ample building and land inventories
- Expansive, skilled and available workforce
- Generous economic incentives
- Business-friendly tax code
- Accessible, convenient location
- Forward-thinking business programs
- High-profile development opportunities

Transform real opportunities into realized gains in Gilbert, Arizona.

Contact the Gilbert Business Development Division at 480.503.6010 or busdev@gilbertaz.gov.

GILBERT, ARIZONA | REALIZING OPPORTUNITY





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